



# NIHIT SHAH FCA

An accomplished senior executive with 20+ years of expertise in the sovereign wealth, banking, and digital asset sectors. Over the past two years, I have had the opportunity to delve successfully into the startup ecosystem, establishing and managing an investment portfolio support function, demonstrating adaptability in a dynamic and agile work environment. My remit included business and strategic analysis, investment onboarding, performance reporting and financial planning. Prior to this role, I oversaw, the business unit control function at ADIA, encompassing performance & risk analytics, investment compliance, and financial planning disciplines, supporting 15% of ADIA's AUM. Throughout my professional journey, I have had the privilege of collaborating with diverse and multifaceted teams, significantly contributing to my personal and career development.

## CONTACT

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Nationality : Australian & British

## CAREER ACHIEVEMENTS

- Operational Excellence:** Established a portfolio and reporting support function for investment, research, marketing and technology teams for seamless onboarding and management of 200+ projects and partners within 18 months.
- Process Improvements :** Optimised workflow processes between teams, leading to efficiency gains of 50 hours per month. Led to better collaboration between teams, moving away from silo approaches.
- Performance Analytics :** Designed performance and reporting dashboards for investment portfolios. Enabled real time performance analytics for stakeholders saving 100 man hours per month on manual reporting.
- Risk and Exposure Monitoring :** Implemented systematic monitoring and reporting of investment exposures. Resulted in timely exposure rectification, enabling cost savings on portfolio rebalancing and construction.
- Cost Reduction :** Implemented cost optimization measures, saving over USD 1MM per year. The model was presented to the Budget Committee to roll out to across the business.

## WORK EXPERIENCE

### Chief Operating Officer

Sheesha Finance - Venture Capital and Incubator

November 2021 - Present

Established an investment portfolio support function for a prominent digital asset start-up in the MENA region, with a portfolio valuation of USD \$100 MM. Key activities included:

#### Operational Management

- Member of the executive management team tasked to implement the firm's strategies and asset allocations.
- Implemented standardize process optimisation across the business, resulting in improved efficiencies.
- Managing the fund raising strategies in collaboration with the CEO, resulting in a raise of USD \$3MM.
- Spearheaded successful launch of tokens on Polygon blockchain with raise of \$3MM from investors.

#### Performance and Risk Analytics

- Implemented weekly and monthly reporting on investment portfolios for >75 investments and >35k investors.
- Developed risk and exposure analytics for investment portfolios, providing in depth review on portfolio performance.
- Designed performance and reporting dashboards for investment portfolios. Enabled real time performance analytics for stakeholders saving nearly 100 man hours per month on manual reporting.
- Built and implemented real-time dashboards for the internal and external stakeholders, enhancing transparency.
- Established and supported strategic partnerships with investment portfolio projects to enhance the firm's presence and capabilities. >75 portfolio projects invested.

#### Financial Planning and Analysis

- Implemented monthly budgeting and forecasting for the business, providing trend analysis reports for the CEO.
- Created and maintained operational P&L and cost financial models to support financial planning for each business unit.
- Conducting semi-annual operating cost reviews with management team, to support operational efficiencies.

#### Onboarding and Compliance

- Reviewed legal agreements for investment portfolios, investors and partners. > 250 agreements signed.
- Implemented due diligence and KYC processes on investments, evaluating projects' technical feasibility and risk analysis. Invested >\$10MM into portfolio projects.

### Head - Business Unit Control - Fixed Income and Treasury

August 2009 to September 2021

Abu Dhabi Investment Authority (ADIA) - Sovereign Wealth Fund

#### Operational Management

- Led a team of six members to establish robust investment support activities.
- Executed asset transitions and rebalancing between external and internal investment portfolios.
- Advised on impact of various portfolio management strategies including the utilization of credit derivatives.

#### Performance and Risk Analytics

- Enabled real-time reporting and analytics, saving over 100 man-hours/month on manual computation.
- Implemented real-time performance and risk dashboards, within 6 month, involving multiple departments.
- Developed a risk management reporting framework to analyze and assess risk utilizations and exposures.
- Designed and implemented the systematic monitoring of guidelines including pre and post trade compliance for ADIA's Fixed Income portfolios (15% of firm assets).
- Developed and presented monthly performance and risk attribution reports for direct and indirect investments.
- Implemented transition cost and performance slippage calculations, for executive management committee.
- Developed processes and tools to ensure data accuracy via reconciliation and price verification.
- Responsible for monitoring of counterparty limits and exposures as part of the ADIA Counterparty Risk Working Group.

#### Budgeting and Forecasting

- Prepared and presented the annual departmental budget to ADIA Budget Committee, as Budget Coordinator.
- Collaborated with various teams across ADIA to build a standardized budget monitoring process.
- Provided quarterly updates and metrics to executive leadership on operating costs budget utilizations.

#### Talent Development

- Mentoring of ADIA early career development candidates over the last 3 years.

### Associate VP - Product Control - Equity Derivatives

Bank of America - London

2006 to 2009

Dresdner Kleinwort Wasserstein Bank - London

2004 to 2006

### Audit Senior

BDO Stoy Hayward, London and BDO Nelson Parkhill, Australia

2000 to 2004

## KEY STRENGTHS

- Adaptability
- Leadership
- Strategic Planning
- Process Enhancement
- Time Management
- Performance Analysis
- Financial Planning

## EDUCATION

Derivatives Professional Certificate 2017

New York Institute of Finance

Management Development Programme 2012  
INSEAD

Fellow Chartered Accountant, FCA 2001 to 2004

Institute of Chartered Accountants, England and Wales

Bachelor of Commerce 1995 to 1999

Majors in Accounting and Finance, Minors in Marketing and Property Studies

Curtin University of Technology, Australia

## LANGUAGES

English Hindi Gujarati Swahili

## INTERESTS

- Active squash player, playing in tournaments and leagues.
- Coaching junior squash.
- Interest in functional medicine health and lifestyle.
- Cycling, running and golf.
- Enjoy traveling with family to experience different cultures.